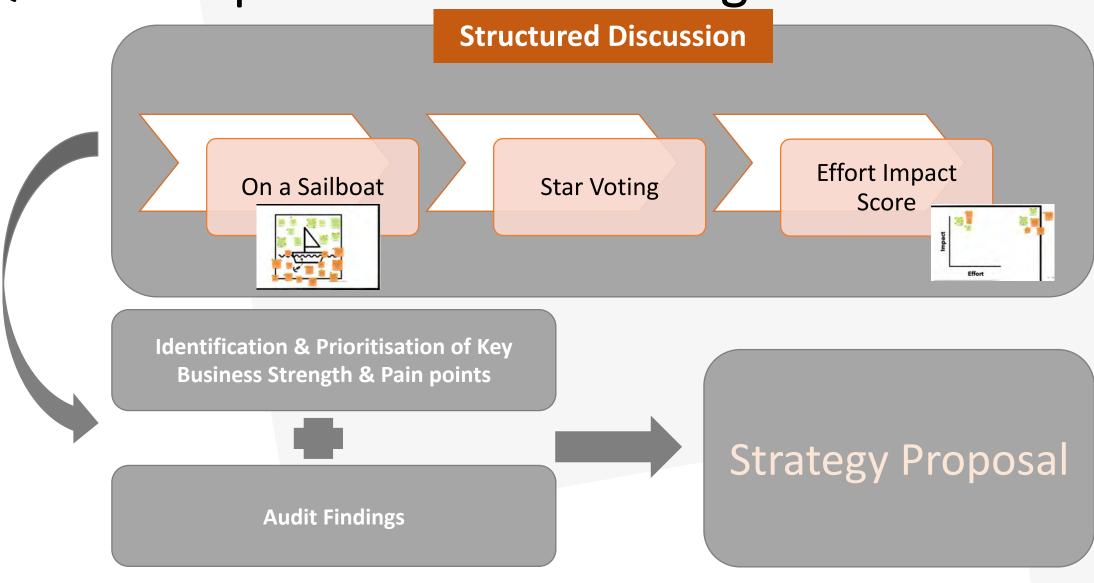
VOC Strategy Stream



VOC Strategy Proposal 12th April '23



Quick recap and context setting:





VOC must inform DPL program ambition

To uplift National Health Literacy through a trusted, relevant & personalized digital health platform for Singapore's resident population by 2025

And drive better understanding of business strengths/

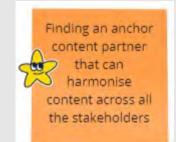
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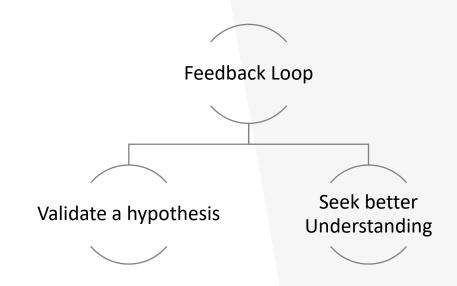


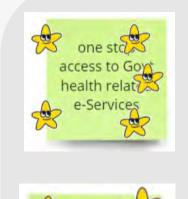




What information can guide decision making?

VOC will help to:









Who are our visitors?

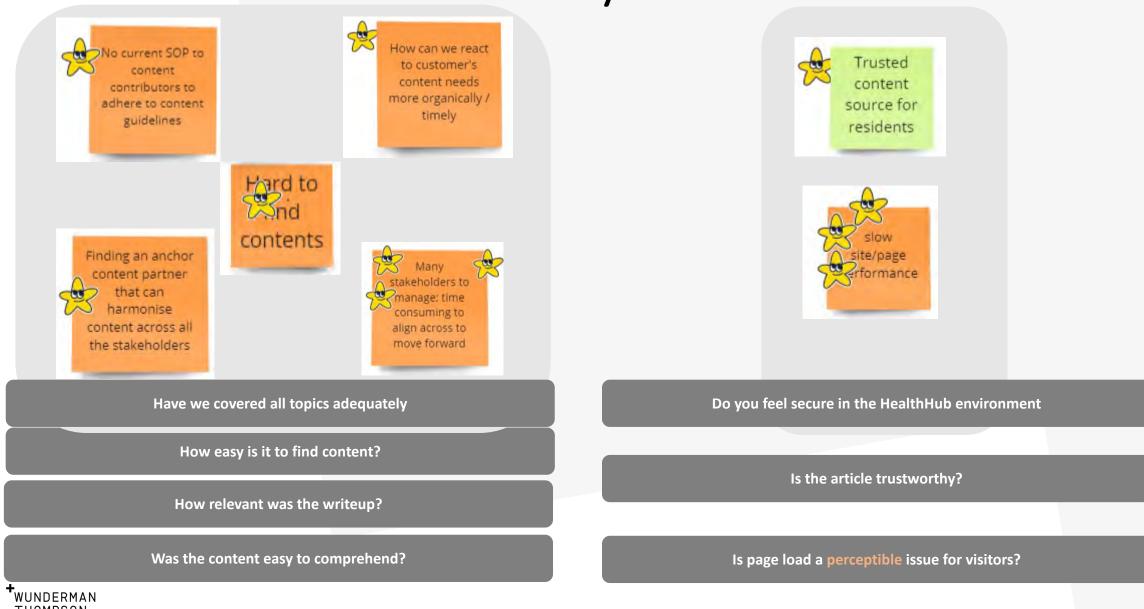
Do visitors find our programmes relevant and meaningful

Is there a need for a specific type of program

Are visitors happy with the e-services functionality



Related information for key business decisions:



THOMPSON

VOC Strategic Focus: Key Considerations

Meaningful

 Helps achieve the DPL program ambition:

"To uplift National Health Literacy through a trusted, relevant& personalized digital health platform for Singapore's resident population by 2025"

 Helps improve the digital experience

Sufficient

- Representative of the overall traffic to major site sections
- Representative of call centre traffic

Non-Intrusive

- Does not distract the user from completing the desired action on site
- Does not annoy the user
- Is not time consuming
- Complies with privacy policy

VOC Strategic Focus: Mechanisms

Digital X-Data Collection Mechanisms

TYPE	STRENGTHS	WEAKNESSES			
Active, Behavior- Based Listening Posts	This attention-grabbing intercept elicits high engagement rates, making it effective at collecting core metrics from a representative sample.	When these intercepts are not used appropriately, they can be intrusive and disruptive to the visitor's experience.			
Passive, Always-on Listening Posts	This mechanism offers a clear and consistent feedback option across every page, making it good for uncovering pain points and directing visitors to appropriate channels.	Since visitors are going out of their way to share feedback, engagement rates are low and data can overly skew towards negative sentiment.			
Embedded Feedback	This mechanism enables collection of quick, page-level feedback in a format that feels like an organic part of the page.	Since this mechanism can blend into the page, engagement rates are typically lower when compared to more active requests.			
Cross-Channel Initiation	This mechanism captures contact data so that the visitor can be followed up with via other channels, like phone or email.	Engagement through this mechanism is often low, yet it can require significant resource allocation to manage expectations appropriately.			
In-app Notifications	This non-intrusive mechanism allows the capture of quick, on-the-fly insights within a high-volume channel,	People often immediately dismiss any request for feedback while using a mobile app			

Letter more Wile I'm all its " all rights teach as



Best Practices & Recommendations from





Aechanisr

- Limit survey length (max 10 questions)
- Develop a sampling strategy
- Make requests appealing
- •Focus on understanding specific journeys
- •Combine X-data with operational data (O-data)



Wording

- •Keep wording specific and concise.
- Ask direct questions and build the scale into the question.
- Avoid double-barreled questions
- •Use respondent-centered language
- Avoid leading words such as "should," "could," or "feel"



esponse

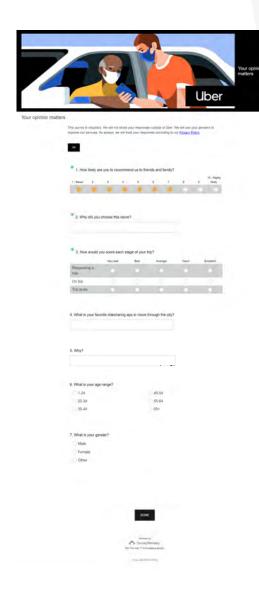
- Provide comprehensive response options
- Ensure questions have mutually exclusive answer choices
- Use a graded scale of response options
- Provide an odd number of answer choices for scaled response options
- •Orient response scales consistently
- Label all scale points for scaled response options
- •Randomize answer choices that lack implicit ordering

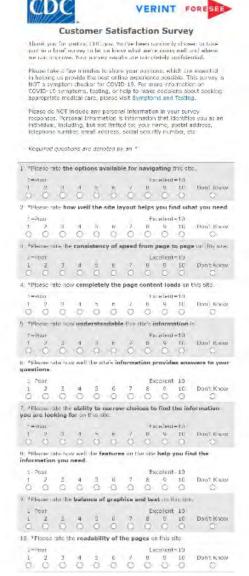


uestion

- •Only request necessary information
- •Tap into reliable or validated questions
- •Use open-ended questions strategically

Industry Examples:







1	2	3	4		1	6	7	8	9	10
1=Very Dis	satisfied								Very S	atisfied=10
2: How w	ell does ti	nis site me	et your ex	pectation	5?					
1	- 2	3	4	E	5	6	7	8	9	10
1=Palls Sh	ort									Exceeds=10
3: How d	oes this si	te compare	e to an ide	eal websit	e?					
1	2	3	4		5	6	7	8	9	10
1=Not Very	Close								Ve	ry Close=10
4: How like	cely are yo	u to recon	mend N	HLBI to so	meone els	se?				
1	2	3	4			6 7		8	9	10
1=Very Uni	likely								Ver	ry Likely=10
5: Please	rate the s	peed that	pages an	d content	loaded fo	ryou:				
1	2	3	4	5	6	7	8	9	10	Dan't Know
1=Poor									ixcellent=10	Don't Know
6: Please	rate the c	onsistency	of comp	lete loadir	ng of page	s and co	ontent.			
1	2	3	4	5	6	7	8	9	10	Don't Know
1=Poor									ixcellent=10	Don't Know
7: Please	rate the V	Isual appe	al of the p	pages that	you visite	id.				
1	2	3	4	5	6	7	8	9	10	Don't Know
1=Poor								8	ixcellent=10	Don't Know
8: Please	rate the s	pacing bet	ween ite	ms on the	pages the	it you vis	sited.			
1	2	3	4	5	6	7	8	9	10	Don't Know
1=Poor									xcellent=10	Don't Know
9: Please	rate the e	ase of find	ling what	you were	looking fo	or.				
1	2	3	4	5	6	7	8	9	10	Don't Know
1=Poor									xcellent=10	

Common Observations:

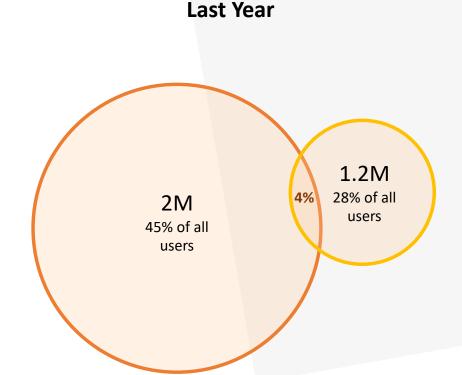
- ✓ Up to 10 Questions
- ✓ Sampled Surveys
- ✓ Questions across multiple themes
 - Navigation
 - Content
 - Demographic profile

VOC Framework for HealthHub



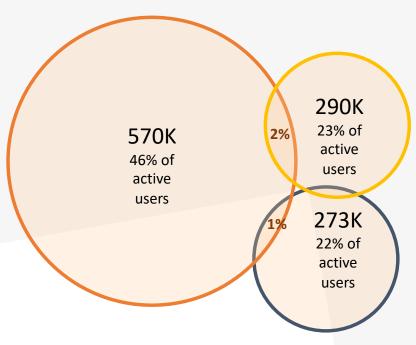
Our users are exhibit 3 key intents within HealthHub

Minimal Overlap between browsing intents gives us an opportunity to explore targeted feedback per intent



Legend :
Programmes
Articles
eServices

Last 2 weeks
Post roll up of analytics properties - eservice with healthhub domain



Based on GA4 data – 1st March 2023 – 16th March 2023

Just 5 carefully implanted surveys to collect holistic feedback across all intent and experience types

PASSIVE INTERCEPTS

EMBEDDED IN PAGE

Non-intrusive collection of quick, **page-level feedback** in a format that feels like an organic part of the page

Voluntary, Available for all users

FLOATING ALWAYS ON

Uncovering issues and direct them to appropriate channels. Generally skewed towards capturing negative experiences

ACTIVE INTERCEPTS

POP UP WIDGET



Attention-catching intercept making it effective at **collecting core metrics** from a representative sample

Intercept mindfully - For Representative Sample ONLY

Content Relevancy on each **Article**

General **Feedback**

Overall Customer
Experience with
Articles

Overall Customer
Experience with
Programmes

with **E-Services**

Overall CSAT

Representative Response Size without Disrupting Experience

PASSIVE INTERCEPTS

ACTIVE INTERCEPTS

EMBEDDED IN PAGE

FLOATING ALWAYS ON

RESPONSE RATE: 0.2-0.3% with 50% completions

Content Relevancy on each **Article**

General **Feedback**

POP UP WIDGET

RESPONSE RATE: 2-3% with 50% completions

RECOMMENDED SAMPLE SIZE :

500 Quality responses

ESTIMATED POPULATION SIZE:

5M*

ESTIMATED EXPOSED AUDIENCE:

50K (1% of Article Users)

RECOMMENDED SAMPLE SIZE :

500 Quality responses

ESTIMATED POPULATION SIZE :

7M*

ESTIMATED EXPOSED AUDIENCE:

50K (0.7% of Programme Users)

RECOMMENDED SAMPLE SIZE:

500 Quality responses

ESTIMATED POPULATION SIZE:

TBD (based on users who complete eservices)

Overall Customer
Experience with
Articles

Overall Customer Experience with

Programmes

Overall CSAT with

E-Services

SURVEYS EXPOSED ONLY TO REPEAT & ENGAGED USERS ON SITE

2 STEP - CONSENT BASED PROGRESSIVE DISCLOSURE OF SURVEYS

*Based on Google Analytics data – 1st Jan 2022 – 31st December 2022

Mutually exclusive survey objectives

PASSIVE INTERCEPTS

EMBEDDED IN PAGE

Survey Opportunity:

- Probe Detailed Feedback on each article
- Focussed insights on content elements

FLOATING ALWAYS ON

Survey Opportunity:

- To be empathetic towards our readers
- provide a channel to share voluntary feedback at all times.

Survey Opportunity :

- Overall Experience
 - Content
 - UX
 - NPS
- Identify consumer personas

POP UP WIDGET

ACTIVE INTERCEPTS

Survey Opportunity:

- Overall Experience
 - Content
 - UX
 - NPS
- Identify consumer personas

Survey Opportunity:

 Measure service level satisfaction with the transactional services on HealthHub

Content Relevancy on each **Article**

General **Feedback**

Overall Customer
Experience with
Articles

Overall Customer
Experience with
Programmes

Overall Customer
Experience with
E-Services

Survey: 1 Content Relevancy (Article Feedback)

Objective:

- ✓ To assess the content's usefulness and relevance.
- ✓ To identify topics/articles that need improvement or harmonisation.

Was this article helpful?

Yes / No

If yes -

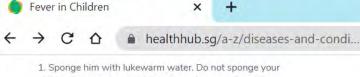
How was it helpful? (Select all that apply)

- lacksquare Provided complete information in one place
- lacktriangle Language was easy to understand
- ☐ Visuals were relevant
- ☐ Information was relevant and helpful to my needs
- Based on well-researched facts
- ☐ Trustworthy source
- ☐ Others, please specify (free text)

If no -

How can we improve it? (Select all that apply)

- ☐ Provide more information so I don't need to look elsewhere
- ☐ Simplify the language and make it easier to understand
- ☐ Visuals were irrelevant
- ☐ Make the content more relevant to my needs
- ☐ Improve the research and sources cited
- ☐ Enhance the trustworthiness of the content
- ☐ Others, please specify (free text)



- Sponge him with lukewarm water. Do not sponge your child with ice water or cold water, or for more than 30 minutes at a time.
- Dress your child in thin clothing and cool the room. Do not wrap him in thick blankets to "sweat it out" as it will prevent him from losing heat.
- Let your child rest more and drink lots of fluids to avoid dehydration.
- 4. Seek medical advice and serve the prescribed dosage of fever medications like paracetamol and ibuprofen (provided your child has no allergies) if his fever remains above 38.5 degrees Celsius. Do note that paracetamol and ibuprofen do not treat the cause of the fever

It is reassuring if a child improves with when the temperature comes down.

Was this article helpful?

Disclaimer: The information provided in this article is meant purely for educational purposes and may not be used as a substitute for medical diagnosis or treatment. You should seek the advice of your doctor or a qualified healthcare provider before starting any treatment or if you have any questions related to your health, physical fitness or medical condition.

Related: Fever

Visit Parent Hub, for more useful tips and guides to give your

Survey: 1 Content Relevancy (Article Feedback)

SURVEY MECHANICS

How Frequently?	Always on at the end of an article
Who?	Users who have read the article
When?	Always on
Response Format	Embedded inline every article with questions of • single selection (yes/no) • multiple selections • free texts
Why? (Supporting data)	Get users' feedback on content from the specific perspective ~25% of HealthHub users view article pages and the average scroll depth on HealthHub is 25% (MS Clarity, last 3 months)
Expected Responses	240K Responses across all articles p.a.

Survey: 2.1 Customer Experience Survey (Article Readers)

Objective:

- ✓ To understand who are the consumers of our national programmes (demographics & representation)
- √ To build a stronger understanding of how can we improve non incentivised article readership and engagement
- ✓ To understand which area impacted the NPS score content, UX, demographics

STEP 1:

Q1. Rate your overall experience with the website today

What made you choose this score? (Optional Free Text)



Please help us improve by answering a short survey

STEP 2

- 1. Was the website information useful for you? Yes/No
- 2. What is the reason for this particular HealthHub visit?
 Wellness Enthusiast, Planning for family, Established family, Occasional Patient, Care-giver, Chronic Illness, Suddenly ill Detailed Statements in the next slide*
- 3. Age (18-24, 25-34, 35-44, 45-54, 55-65, 65 Above)
- 4. Gender (Man, Woman, Non-Binary, Others Please specify, Prefer not to disclose)

5 point rating scale(Likert Scale – Strongly Disagree – Strongly Agree):

- 5. It was easy to find information that interests me
- 6. The website was visually appealing

NPS:

- 7. How likely are you to recommend HealthHub to your family and friends? Open ended :
- 8. What are your most preferred topics on HealthHub?
- 9. What other topics would you like HealthHub to add?



Survey: 2.1 Customer Experience Survey (Article Readers)

Statements for Q2 to identify personas from reason for visit:

What is the reason for this particular HealthHub visit?

- Get information to support my active lifestyle (Wellness Enthusiast)
- Read up on my minor illness (Occasional Patient)
- Know more about my condition that requires regular medication and check-ups (Chronic Patient)
- Look for information/support on the serious illness I have just been diagnosed with (Suddenly III)
- Look for support as I care for a family member that is unable to care for themselves (Caregiver)
- o Find information to help in my family planning journey (Planning for Family)
- Find content/support to help me take care of my family (Established Family)

(Persona Names) in statements are for internal use only, not meant to be written in actual survey

Survey: 2.1 Customer Experience Survey (Article Readers)

SURVEY MECHANICS

How Frequently ?	Once per user per year
Who?	Repeat Users on Article Pages.(i.e. URLs containing healthhub.sg/live-healthy OR healthhub.sg/a-z)
	Exit intent on Article URLs in repeat sessions
When?	Survey should pop-up on exit intent for three subsequent sessions until a response is recorded.
	Survey to be refreshed annually
Response Format	ACTIVE INTERCEPT
Why ? (Supporting data)	We want to improve article readership (non-incentivised) content on HealthHub. Survey insights will help us improve the overall experience of consumers particularly reading articles. Currently approximately 20% of all users are visiting article pages.
	Average Page View Per Article User = 2
Expected Responses	385 (Representative Sample Size) Survey Overview

Survey: 2.2 Customer Experience Survey (Programme

Followers)

Objective:

- ✓ To understand who are the consumers of our national programmes (demographics & representation)
- ✓ To understand the awareness, understanding and engagement level of users with the programmes per user segment
- ✓ To understand which area. impacted the NPS score – content, UX, demographics

STEP 1:

Q1. Rate your overall experience with the website today



Please help us improve your experience by taking a short survey

STEP 2

- 1. Age (18-24, 25-34, 35-44, 45-54, 55-65, 65 Above)
- 2. Gender (Man, Woman, Non-Binary, Others pls specify, Prefer not to disclose)
- 3. What is the reason for this particular HealthHub visit?

Wellness Enthusiast, Planning for family, Established family, Occasional Patient, Care-giver, Chronic Illness, Suddenly ill

Detailed Statements in the next slide*

5 point rating scale(Likert Scale – Strongly Disagree – Strongly Agree):



- 4. The Health Programmes are relevant to my health needs
- 5. The programmes' features and benefits related information is easy to comprehend
- 6. It was easy to find information of my interest
- 7. The website was visually appealing

NPS:

8. How likely are you to recommend HealthHub to your family and friends?





Survey: 2.2 Customer Experience Survey (Programme Followers)

Statements for Q2 to identify personas from reason for visit:

What is the reason for this particular HealthHub visit?

- Get information to support my active lifestyle (Wellness Enthusiast)
- Read up on my minor illness (Occasional Patient)
- Know more about my condition that requires regular medication and check-ups (Chronic Patient)
- Look for information/support on the serious illness I have just been diagnosed with (Suddenly III)
- Look for support as I care for a family member that is unable to care for themselves (Caregiver)
- o Find information to help in my family planning journey (Planning for Family)
- Find content/support to help me take care of my family (Established Family)

(Persona Names) in statements are for internal use only, not meant to be written in actual survey

Survey: 2.2 Customer Experience Survey (Programme Followers)

SURVEY MECHANICS

How Frequently?	Once per user per year
Who?	Repeat Users on "Programme Pages" i.e. coming to

Survey 3: Customer Satisfaction CSAT Scores (eService Users)

Objective:

- ✓ To measure how satisfied customers are with online services and overall customer experience.
- ✓ To identify areas for improvement in meeting customer needs.

How satisfied are you with HealthHub eServices?

1. How would you rate your overall experience in completing eServices?



2. How easy was it to find your preferred eServices? (Ease of navigation)



3. How easy was it to complete the eService? (Ease of use)



4. Are you confident that your personal and medical information is secure and protected when using eServices? (Security and privacy)



5. How easily did you complete all your health related services using this portal? (Integration of all services)



6. How can we improve your experience? Free text, optional for users to fill in.



Survey 3: Customer Satisfaction CSAT Scores (eService Users)

SURVEY MECHANICS

How Frequently?	Once per user per transactional eService completion
Who?	Users who complete an eServices, e.g. appointment, on HealthHub eServices website or the app
When?	Active pop-up, upon completion of transactional eServices It will be shown to the same user (by browser cookie) only once per visit and once within X days.
Response Format	Widget – 5 Point Rating Scale (Semantic Differential Scale), Free Text
Why? (Supporting data)	Get users' feedback on eServices from the specific perspective 22% of all HealthHub users visited eServices (GA4, last 2 weeks)

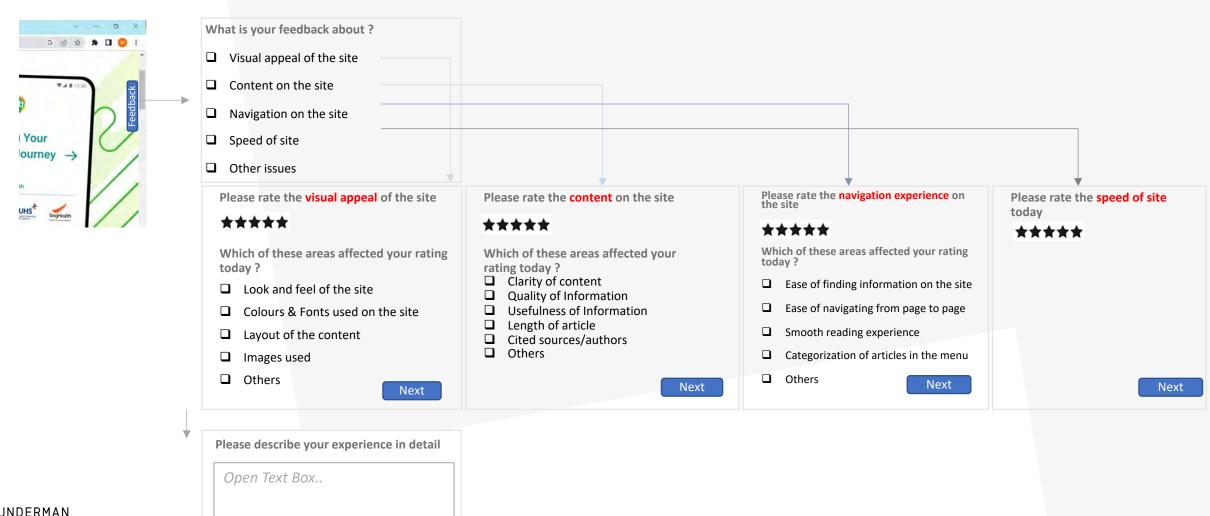
Survey 4: Always On Feedback

Objective:

THOMPSON

✓ To always be available and listening for users in general to report any issue or trouble during their website experience

Submit



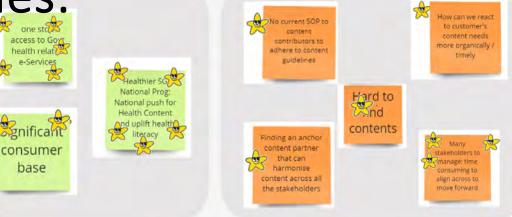
Survey 4: Always On Feedback

SURVEY MECHANICS

How Frequently?	Always available on all pages
Who?	Anyone
When?	Always on
Response Format	Passive - Floating Sticky — opens a widget when user clicks on it
Why? (Supporting data)	To act as listening ear always on for all users in case of trouble with website experience

VOC strategy is designed to validate and analyse

key strengths & issues:



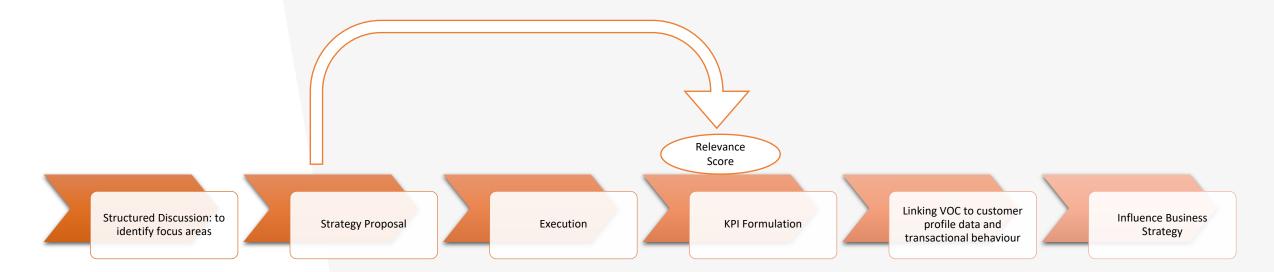


And inform the DPL program ambition:

To uplift National Health Literacy through a trusted, relevant & personalized digital health platform for Singapore's resident population by 2025



Next Steps





VOC Implementation for HealthHub



3 VOC Surveys to Be Implemented



EMBEDDED IN PAGE

ESTIMATED POPULATION SIZE: 10M*

ESTIMATED SAMPLE COLLECTED: 10K

IDEAL SAMPLE SIZE: 4.6K Quality responses

POP UP WIDGET

ESTIMATED POPULATION SIZE: 10M*

ESTIMATED EXPOSED AUDIENCE:

2.5M (24% of Article User scroll to 75% of the page)

ESTIMATED SAMPLE COLLECTED:

25K

IDEAL SAMPLE SIZE:

4.6K Quality responses

Recommended

Experience with Articles

Overall Customer

POP UP WIDGET

ESTIMATED POPULATION SIZE :

10M*

ESTIMATED EXPOSED AUDIENCE:

711K (7% of Article Users returning to read articles)

ESTIMATED SAMPLE COLLECTED:

7K

IDEAL SAMPLE SIZE:

4.6K Quality responses



FLOATING ALWAYS ON

ESTIMATED POPULATION SIZE:

15.2M*

ESTIMATED SAMPLE COLLECTED:

15K

IDEAL SAMPLE SIZE:

4.6K Quality responses

Passive Intercept with response rate at 0.2-0.3%

Active Intercept with response rate at 2-3%

* Yearly estimation based on Google Analytics data -1st Jun 2023 -31st Aug 2022 Ideal Sample size is based on Conf. Level = 95%, Margin of Err = 5% Completion rate is estimated at 50%.

Content Relevancy – Popup Widget





Note for implementation:

Exclude users who have been exposed to Article Experience Survey

10M Article Users

2.5M (24% of Article Users Scroll to 75% of page)

50K Est. Respondents (at 2% response rate)

25K Est.
Samples
(at 50% complete rate)

4.6K

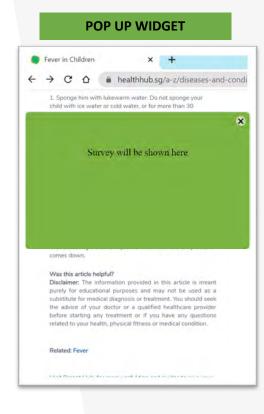
Ideal Sample
Size
(at 18%
Qualtrics
Display Sample
Rate)

4.6K recommended sample size per year = 384 per month X 12

Customer Experience Survey (Article Readers)

Popup Widget





Notes for implementation:

Exclude users who have been exposed to Content Relevancy Survey

10M Article Users

711K (7% of returning Article Users)

14K Est. Respondents (at 2% response rate)

7K Est. Samples (at 50% complete rate)

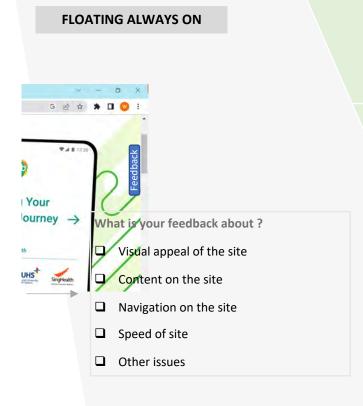
4.6K

Ideal Sample
Size
(at 64%
Qualtrics
Display Sample
Rate)

4.6K recommended sample size per year = 384 per month X 12

General Feedback – Floating Always On





15.2M Users of Articles, Homepage, A-Z, Live-Healthy, and Contact Us Landing Pages

30K Est. Respondents (at 0.2% response rate)

15K Est. Samples (at 50% complete rate)

4.6K Ideal
Sample Size
(at 30% Qualtrics
Display Sample
Rate)

4.6K recommended sample size per year = 384 per month X 12

Next Steps...

Synapxe to confirm on subscription plan (15 M page views per year)

Synapxe to confirm on Survey MCQ

WT to set up and test surveys

WT to implement Qualtrics tags

Publish surveys

Collect data, measurement and analysis

Thanks ©



Assumptions of Expected Responses Per Survey

SURVEY1: OVERALL EXPERIENCE (ARTICLE FEEDBACK)

- A. 9.8M Unique Article Page Views
- B. Factors in calculation:
 - 25% (average scroll rate)
 - 0.2% (passive survey response rate)
 - 50% (survey completion rate)
- Expected Response Rate = A x B = 240K

SURVEY 2.1 : OVERALL EXPERIENCE (ARTICLE READERS)

- A. 5M Users who read "Article Pages"
- B. Statistical Factors in calculation:
 - 95% Significance Level
 - 5% Margin of error
- Recommended Sample Size = 385

SURVEY 2.2 : OVERALL EXPERIENCE (PROGRAMME FOLLOWERS)

- A. 7M Users who read "Programme Pages"
- B. Statistical Factors in calculation:
 - 95% Significance Level
 - 5% Margin of error

Recommended Sample Size = 385

Source: Qualtrics Sample Size Calculator

WUNDERMAN THOMPSON Data Source : Google Analytics

Time Period: 2022